

March, 2018

ATC Aviation and Pacific Feeder Services join together – the perfect symbiosis for the South American market

The deal has been negotiated over the past 3 years and has been finally signed last week in Santiago de Chile by Ingo Zimmer (CEO ATC Aviation Services) and Mark Thiermann (Managing Director GrupoPFS)

The acquisition of ATC and PFS will combine the strengths of both companies, increase global presence and create a robust portfolio that can benefit from growth trend over the long term.

Mark Thiermann, Regional Director: “PFS and ATC are now one combined company in South America. We will direct all our efforts towards ensuring that our customers will benefit from our new group. With global reach and top local expertise, we are in a good position when it comes to supporting our partner airlines’ growth”.

The customers of PFS will hardly feel these changes. The well-known and experienced team will remain at their disposal and continue business as usual. But in addition, customers will benefit from the strengths and reliability of both companies in the future, as well as through the international network with branches in Europe, USA, Canada, Africa and Asia.

ATC CEO, Ingo Zimmer: “Together we will achieve strong and complementary positions in South America’s key export markets, creating a broader and more balanced portfolio.

This purchase is a further step to complete our mission to become the world leading cargo GSSA”.

PFS will soon operate under the globally recognized name of ATC. Until the transition has been completed, the partners will have a joint presence in the market. After the Transition Period of one year, GrupoPFS will be under the branding of the ATC Group.

Airlines represented by ATC Aviation Services / Pacific Feeder Services in South America are: Aeromexico, Aerolineas Argentinas, American Airlines, CAL Cargo Airlines, Cargolux Airlines, Ethiopian Airlines, GOL Linhas Aereas, Silkway, Korean Air, Peruvian Airlines, Tame Airlines. Saudia Cargo, Royal Air Maroc and Solar Cargo.

About ATC:

The ATC Group (member of World Freight Company) achieved a turnover of € 350 million the financial year 2017 and is one of the leading GSSAs worldwide. With around 200+ employees, ATC is represented in more than 20 countries. The targeted expansion of international business with a forward-looking portfolio is in the focus of the Group. More information about ATC under the following link: www.atc-aviation.com

About PFS:

Established in 1993 GrupoPFS (Pacific Feeder Services) is one of the leading GSSAs in Latin America. With offices in the main cities and airports of Chile, Peru, Bolivia and Colombia, GrupoPFS provides a variety of professional services for their customers including cargo and passenger GSA, Cargo Handling, Accounting & Administration, as well as Legal Representation, amongst others. More information on GrupoPFS www.grupopfs.com



Left to right: Ingo Zimmer, CEO ATC Aviation Services; Alex Thiermann, Founder of GrupoPFS; Mark Thiermann, Managing Director of GrupoPFS