



## ATC's Big Open In South America

First time this week in Sao Paulo, ATC Aviation Services, the fast growing global cargo GSSA with offices in Europe, Africa, Asia, and North America, “is now also targeting growth in South America,” according to company CEO Ingo Zimmer.

“Together with AWT—one of the leading passenger GSSAs in South America—we are spreading the ATC brand in a first step across Brazil, Argentina, Ecuador, and Panama,” Mr. Zimmer said.

“In the second stage of development ATC will expand our service offering across 7 countries in South America.

“ATC’s Director for South and Middle America is Rene Weinberg, (right in above photo), a former top level Lufthansa executive,” Ingo Zimmer announced.

South America underway, ATC is viewing Africa.

“We are already in South Africa but are going to add three more countries in the region,” Ingo assures.

“The ATC Platinum purchase in the United States is a story of success.

“The company has been branded ATC Aviation and we are more than satisfied with the results of 2013 that saw business jump by 20 percent, even in a tough business climate.”

Looking ahead, Ingo declares:

“Similar to the business climate in the USA, the current European market shows significant increases for us.

“In most of the European countries we serve, our business numbers are equal to projections or running ahead.

“Big contracts like Etihad in Germany, and Scandinavia, have been renewed.

“Another company, Air Cargo Global, received their AOC, and ATC landed the GSSA contract for Austria and Denmark, for which we are very pleased.

“ATC has been appointed GSSA by SRX for multiple European countries.

Other new business includes Pegasus, a Turkish carrier that ATC is servicing in multiple European countries.

“ANA, our customer in Germany, added an additional daily DUS flight and now serves this important gateway with four flights a day.

“Ethiopian Airlines launches four daily widebody operations to and from Vienna.”  
ATC has served as Ethiopian GSSA for the past ten years.

In Paris, France, ATC landed Cameroun Airlines, a new online customer.

*Geoffrey/Flossie*