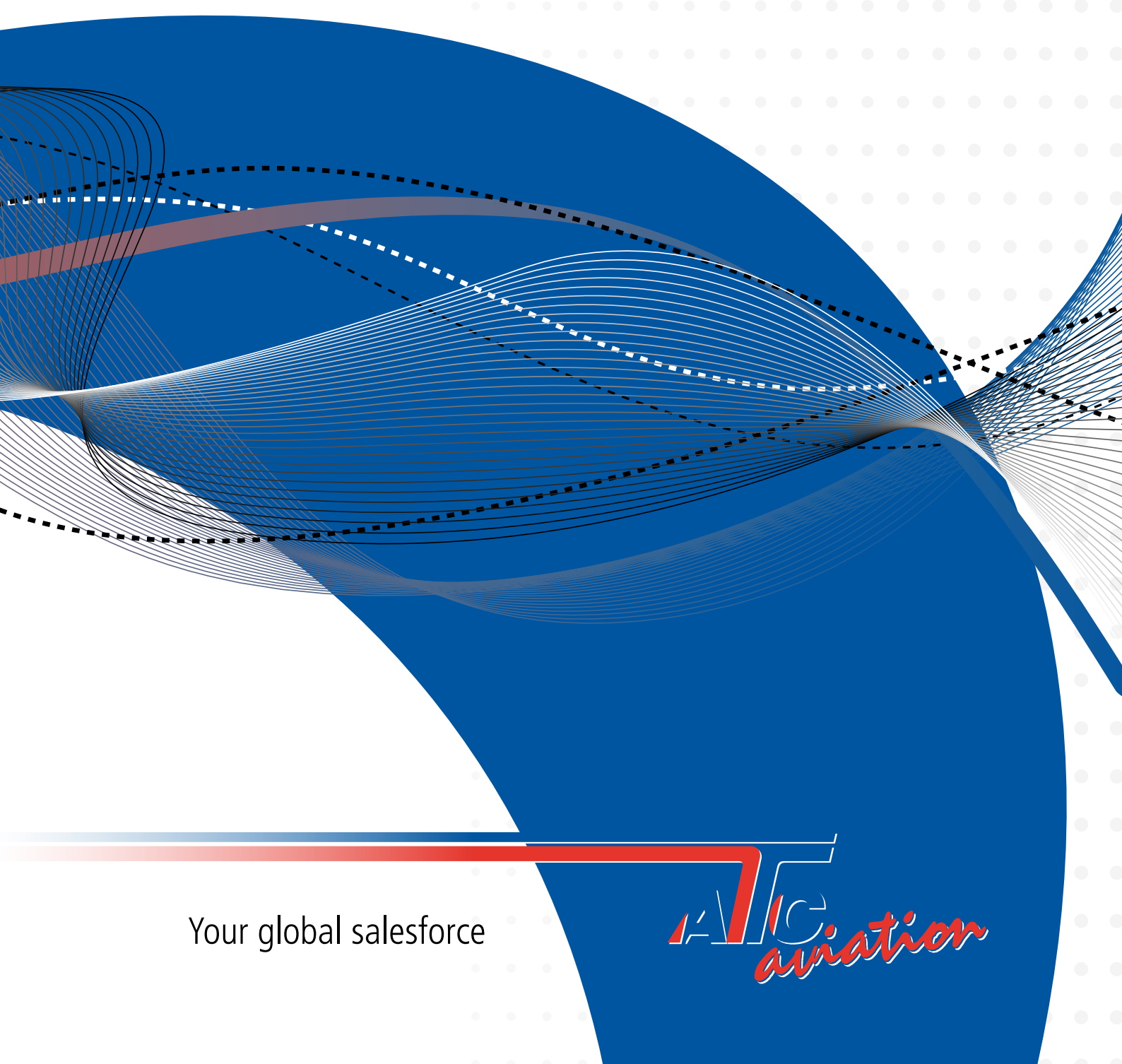


*Leading through experience*

*Since 1971.*



Your global salesforce



# HISTORY & MISSION

Decades of experience, since 1971:

ATC's roots date back to the early seventies when ATC Air Transport Consultants Ltd. was established in Switzerland as a charter broker.

1979 – ATC is a pioneer in the field of cargo GSA for scheduled carriers, a concept which was then introduced successfully in other European countries.

1980 - 1989 – By this time, the ATC Group was the first GSA organization to provide coverage with dedicated offices across several European countries.

1995 – Taken over by key management, ATC Aviation Services Ltd. was born. New strategies were introduced based on the corporate slogan: ATC Always Takes Care.

2004 – ATC Aviation Services Ltd. became a member of the „World Freight Company“ Group – creating a worldwide network of GSSAs.

2007 – Air Support Amsterdam and Brussels became full members of the ATC Aviation Group in the Benelux.

2008 – EC Cargo Spain joins the ATC Aviation Service Group with offices in Madrid and Barcelona.

2011 – AMS France has been renamed as ATC Aviation Services.

2011 – TCC The Cargo Connection in South Africa becomes full member of the ATC Aviation Group.

*History - A combination of tradition and passion  
Your global salesforce.*

## *The Mission*

*High performance, every day.*

Our mission is to be the best Cargo GSSA in the world based on the experience and expertise of our selected team of top air cargo specialists.

It is our vision to expand our organization and spread our business across the globe. Our aim is to set standards of excellence in the Cargo GSSA business through total commitment to quality and transparency, promoting the airlines' growth and serving our customers at the highest professional level.

Leading airlines and forwarding agents have already chosen ATC Aviation Services as their partner and we continue to increase the number of our clients in the air cargo business.

We know that satisfaction of our investors, customers and employees as well as profitability are the cornerstones to successful business.

*Professionalism*

*Expansion*

*Quality*

*Transparency*

*Satisfaction*





## Core Competence

*Extraordinary competences ensure success.*

# CORE COMPETENCE

*Experience & Networking*

*Research & Consultancy*

*Sales & Marketing*

*Customer Services & Communication*

*IT & Finance*

Our vast experience and our international network, built over decades since 1971, make us the perfect partner for your air cargo requirements.

Our network is accessible to you through one single point of contact, either at our commercial department or through a dedicated head of product.

We take care of all details on site, leaving you more time to care for your core business.

Market research and airline consultancy are integral parts of our core competences.

In addition to long established sales tools like ordinary customer sales calls and phone sales our sales managers and marketing teams use modern tools like online CASS statistics and internet platforms to collect market information and to promote our services.

ATC makes use of sophisticated tools to ensure that you and your customers are always up-to-date with information about your cargo.

Our tailor-made IT system provides efficient solutions for the daily business and covers not only operational and reservation duties but also the complete finance requirements.

Consequently all types of sales, marketing and financial statistics can be extracted from our database.

Financial services like bank guarantees, preparation of CASS files and direct billings complete our services.

*Skills*

*Selection*

*Contacts*

*Know-how*

*Languages*

Everyone who works for ATC Aviation contributes to our success. People are our biggest asset and we are proud of our highly motivated and skilled staff. Our business is quality and our qualified people make it happen.

Our managers have been selected from the top of the industry. All of them have kept management positions in freight forwarding organizations or at international airlines.

Our people do represent many years of experience in our industry and we benefit from contacts to governmental organizations, civil aviation authorities, airports, handling agents and trucking companies all over the world.

Load master and FIATA/IATA training kept by our staff are just examples for the know-how in our organization.

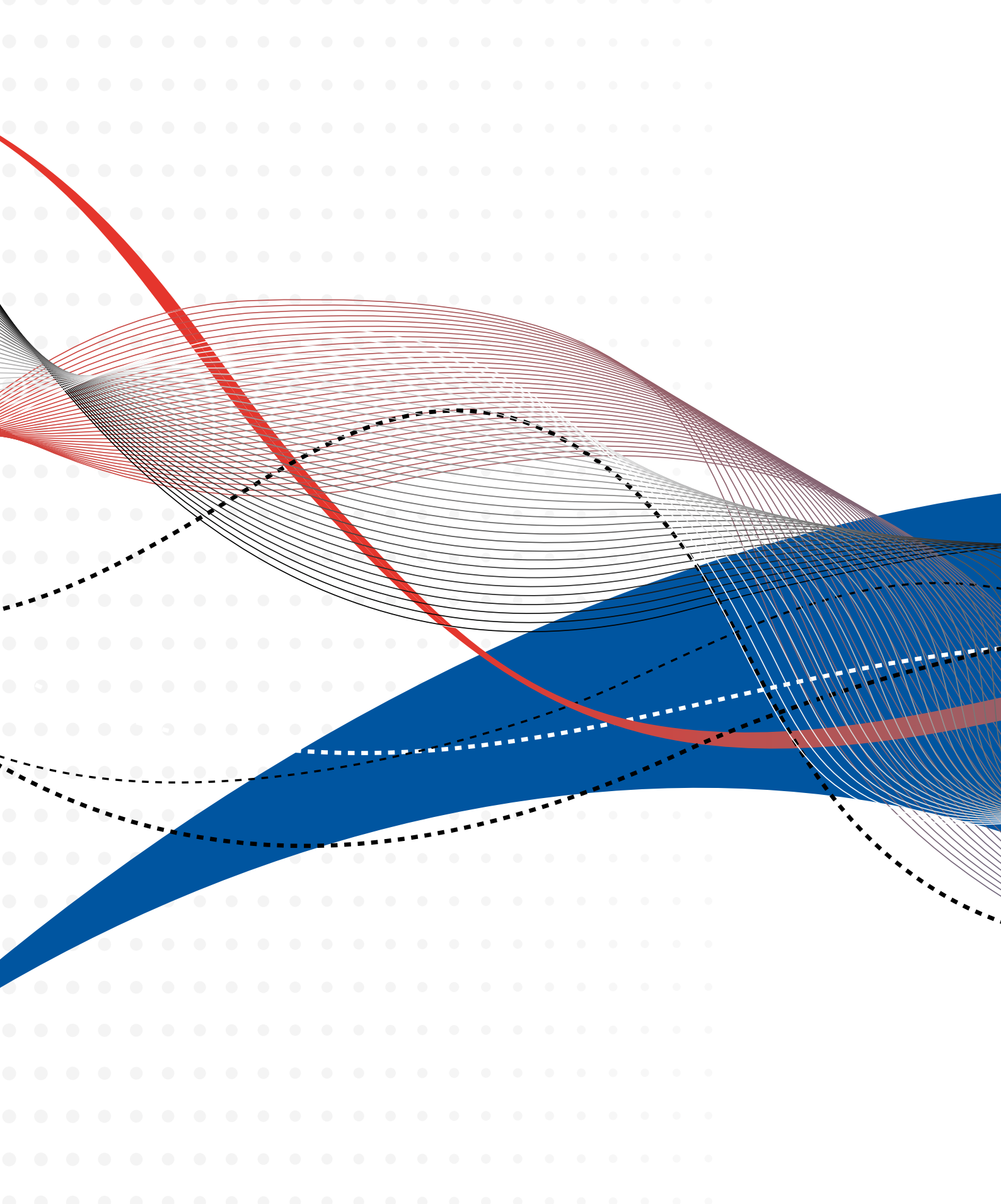
Our multicultural and multilingual staff represents more than 20 nations and languages.

After all, the reputation of our company is founded on our exceptional people.

# PEOPLE

*Ideal solutions are designed by people*  
*Working together to win.*





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