

ATC Readies American Experience



Pictured at Air Cargo Europe last month are (L to R) Luis Felipe Gomez Toro, Commercial Director, Tampa Cargo S.A., and Ingo Zimmer, Managing Director of ATC.

The big announcement at ACE was that ATC Aviation Services was appointed as Cargo GSSA for the AviancaTampa Group for the whole of Europe, with the exception of Spain and the UK, as of June 1, 2011.

Members of the AviancaTampa Group are Avianca, Tampa Cargo, Aerogal and Taca Cargo.

Tampa Cargo operates daily B767 freighters from Miami into the main South and Central American markets, whereas Avianca operates 19 weekly A330 passenger aircraft from Barcelona and Madrid into Bogota and then beyond.

Feeder services have been arranged by the Cargo GSSA from Europe into the hubs in Miami and Spain.

It is expected that Avianca will add additional European destinations to its network in the coming years.

www.atc-aviation.com

Ingo Zimmer is CEO of ATC Group, a company that has been in existence for 40 years. A man who breathes vitality, style and life into ATC, FlyingTypers was excited to speak with him while at Air Cargo Europe in Munich.

We learned that ATC Group plans to make some expansions this year.

“ATC would like to open in the United States and Brazil.

“We bought a company in January in South Africa, and we are also going to expand further in Europe,” said Mr. Zimmer.

ATC covers 10 countries currently, but would like to expand to 15 this year.

We were pleased and excited to learn that the first stop for U.S. expansion would be in *Air Cargo News/FlyingTypers*’ hometown of New York.

“ATC will move in to New York soon.

“We are also in the process of becoming further involved in the Americas.”

ATC also believes the market in Brazil is strong and growing very fast; some of its carriers are already operating there with freighter aircraft.

The company's success can be attributed to teamwork; Mr. Zimmer selected many of the key workers who play on team ATC, and those people, coupled with a strong financial backing, help to make it a successful business.

With 65 airlines represented by ATC all around the world, we wondered what keeps companies coming back to work with Mr. Zimmer in the long run.

"I think we are a very professional company – we've been in the market for 40 years.

"ATC enjoys strong companies among our customers, which focus on quality, such as Etihad Airways, Air Cargo Germany and Asiana Airlines and many others," said Mr. Zimmer. He went on further to say that the primary importance of an event like Air Cargo Europe is in the connectivity it allows a company to achieve among its customers, which are varied and spread across the globe.

"This is the best exhibition.

"We are headquartered in Germany, so it's a very good location for us.

"It's getting bigger and bigger year by year," said Mr. Zimmer."

Geoffrey/Flossie